

## **Deal of the Week: Nexstar Media to Buy Tribune Media for \$6.4 Billion**

|                               |   |  |
|-------------------------------|---|--|
| Announcement Date             | <ul style="list-style-type: none"> <li>December 3, 2018</li> </ul>  |  |
| Acquirer                      | <ul style="list-style-type: none"> <li>Nexstar Media Group, Inc. (NASDAQ: NXST)</li> </ul>  |  |
| Acquirer Description          | <ul style="list-style-type: none"> <li>A television broadcasting and digital media company in the United States that owns, operates, programs, and provides sales and other services to 170 television stations in 100 markets</li> <li>The company's stations reach approximately 43.6 million viewers</li> <li>Founded in 1996 and headquartered in Irving, TX</li> </ul>   |  |
| Acquirer Financial Statistics | <ul style="list-style-type: none"> <li>Mkt Cap: \$3.8 billion</li> <li>EV: \$7.5 billion</li> <li>LTM Revenue: \$2.6 billion</li> </ul>   | <ul style="list-style-type: none"> <li>LTM EBITDA: \$960.8 million</li> <li>LTM EV / Revenue: 2.9x</li> <li>LTM EV / EBITDA: 7.8x</li> </ul> |
| Target Company                | <ul style="list-style-type: none"> <li>Tribune Media Company (NYSE: TRCO)</li> </ul>  |  |
| Target Description            | <ul style="list-style-type: none"> <li>A media and entertainment company in the United States that offers news, entertainment, and sports programming through Tribune Broadcasting local television stations, affiliates, and independent television stations</li> <li>Founded in 1847 and headquartered in Chicago, IL</li> </ul>  |  |
| Target Financial Statistics   | <ul style="list-style-type: none"> <li>Mkt Cap: \$3.9 billion</li> <li>EV: \$5.4 billion</li> <li>LTM Revenue: \$1.9 billion</li> </ul>   | <ul style="list-style-type: none"> <li>LTM EBITDA: \$557.1 million</li> <li>LTM EV / Revenue: 2.8x</li> <li>LTM EV / EBITDA: 9.7x</li> </ul> |
| Acquirer Advisor(s)           | <ul style="list-style-type: none"> <li>Bank of America Merrill Lynch</li> </ul>   |  |
| Target Advisor(s)             | <ul style="list-style-type: none"> <li>Moelis &amp; Company and Guggenheim Securities</li> </ul>  |  |
| Price / Consideration         | <ul style="list-style-type: none"> <li>\$6.4 billion</li> </ul>   | <ul style="list-style-type: none"> <li>Cash</li> </ul>   |
| Rationale                     | <ul style="list-style-type: none"> <li>Nexstar will benefit from increased operational and geographic diversity and scale as a result of Tribune Media's diverse portfolio of media assets including 42 owned or operated broadcast television stations in major U.S. markets</li> <li>The transaction offers synergies related to the enhanced scale of the combined broadcast and digital media operations, increasing Nexstar's audience reach by approximately 50% and expanding its geographic diversity to 18 of the nation's top 25 markets and 37 of the top 50 markets</li> <li>Perry Sook, Chairman, President and CEO of Nexstar, commented, "Nexstar has long viewed the acquisition of Tribune Media as a strategically, financially and operationally compelling opportunity that brings immediate value to shareholders of both companies."</li> <li>The transaction is expected to be immediately accretive to Nexstar's operating results inclusive of expected operating synergies of approximately \$160 million in the first year following the completion of the transaction and planned divestitures</li> <li>The transaction will result in approximately 46% growth in Nexstar's average annual free cash flow in the 2018/2019 cycle to approximately \$900 million, or approximately \$19.50 per share</li> </ul> |  |
| Deal Points                   | <ul style="list-style-type: none"> <li>Nexstar will purchase all of Tribune's outstanding shares at \$46.50 per share for \$4.1 billion cash and assume Tribune's debt for a total deal value of \$6.4 billion. The transaction reflects a 15.5% premium for Tribune Media shareholders based on its closing price on November 30, 2018</li> </ul>  |  |
| Of Note                       | <ul style="list-style-type: none"> <li>The transaction makes Nexstar the largest local television operator in the United States</li> </ul>  |  |